



WORKSPACE 15

Editions and pricing

*Empowering Cross-Channel Commerce:
The most **agile**, **open** and **compact** platform for
integrated cross-channel commerce solutions*

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1. WORKSPACE PRICING & EDITIONS

1.1. DIFFERENT EDITIONS

There are seven different Workspace Editions serving the needs of different user groups.

- *Standard Lite* is targeted for small companies with no integration requirements
- *Standard* is targeted for SME's that require scalability and back-end integrations
- *Standard Multistore* is targeted for SME's that in addition to integration requirements have multiple business units with unique needs and processes

- *Enterprise* is targeted for corporations that are after scalable e-commerce functionality to be integrated to their current IT-architecture
- *Enterprise Multistore* is targeted for corporations that in addition to integration requirements have multiple business units and/or companies with unique needs and processes
- *Enterprise for SAP* and *Enterprise Multistore for SAP* are normal Enterprise editions but they also include ready-made integration components to various SAP versions.

Should the functional requirements for the e-commerce platform grow, each Workspace edition can be upgraded to other Workspace editions.

1.2. PRICING

Edition	Leasing license* (monthly payment)	All features	Supported CPU Cores** in basic license	Back-end API	Extensions API	Front-end API	SDK	Optimized for heavy loads and high availability	Support for commercial databases	Support for commercial application servers	Support for clustering	Multistore	SAP integration components included
STD Lite	300	x	4										
STD	900	x	4	x	x								
STD MS	1.725	x	4	x	x							x	
ENT	2.475	x	16	x	x	x	x	x	x	x	x		
ENT MS	4.875	x	16	x	x	x	x	x	x	x	x	x	
ENT for SAP	2.475	x	16	x	x	x	x	x	x	x	x		x
ENT MS for SAP	4.875	x	16	x	x	x	x	x	x	x	x	x	x

*All Prices listed are in Euros and exclusive of VAT.

** CPU cores running Workspace applications (web shop and admin) in production server(s) are counted. Cores running separate database server(s) are not counted.

1.3. FEATURES

The term “All features” refers to those Workspace features available to merchant and web shop customers via admin interface and web shop interface. These are discussed more thoroughly in Workspace Features document.

Other functionalities (Back-end API, Extensions API, Front-end API, SDK, Clustered & commercial environments and Multistore) are as described in Workspace Whitepaper document.

SAP integration components are as described in chapter 5.4 and 6.4 in this document.

Differences between editions are also discussed in chapters below. All Editions are offered via Workspace Commercial License.

1.4. HOW TO BUY

All Workspace Editions can be purchased contacting Smilehouse Sales: e-mail: sales@smilehouse.com
phone: +358 9 25 122 120.

Workspace Software is delivered via downloadable media. After confirmed payment, also physical medium (CD) and License confirmation are delivered via traditional mail.

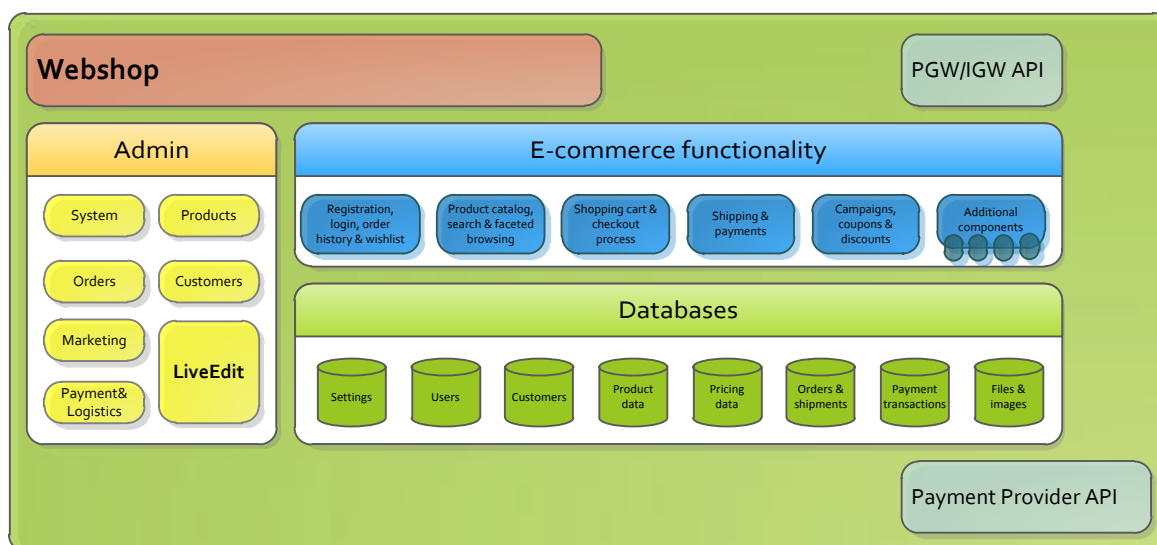
2. WORKSPACE STANDARD LITE (WS STD LITE)

2.1. OVERVIEW & FEATURES

Workspace Standard Lite (WS STD Lite) is targeted for SME's that require solid e-commerce platform and future scalability.

WS STD Lite enables running one stand-alone web shop on a single server. The web shop can function as a product catalog, B-to-C web shop or a B-to-B ordering system.

WS STD Lite combines extensive web shop functionality with attractive pricing. It is the right choice for small and medium-sized enterprises entering the e-commerce space.



The one stand-alone web shop supports unlimited number of themes. Themes can be used for example for:

- Theme optimized for mobile browsers and handset specific apps
- Shop-in-shop functionality
- Building separate interface for public web shop and registered customers
- Show product prices and extended product data only to registered customers
- Building separate interfaces for different customer groups
- Own shops for partners and resellers

International commerce is supported in the web shop via themes, multi-language support and international VAT settings.

All web shop features are available enabling implementing world-class e-commerce solutions. Also all admin features are available for the merchant for flexible managing of day-to-day operations, marketing activities and data import/export via CSV-files.

2.2. INTEGRATIONS & EXTENSIONS

- WS STD Lite does include PGW/IGW API and thus enables WS STD Lite to be used as a payment gateway for an external e-commerce solution.
- WS STD Lite does include Payment Provider API.
- WS STD Lite does not include Front-end API and Back-end API. These restrictions disable high-end features like implementing portal, back-end and single-sign-on integrations.
- WS STD Lite does not include Extensions API required for custom developed extensions.

2.3. PLATFORM SUPPORT

Workspace Standard Lite allows using the following databases:

- PostgreSQL
- MySQL

Workspace Standard Lite allows using the following application servers:

- Tomcat
- JBOSS
- Resin

Other restrictions

- Workspace Standard Lite allows using maximum of 4 CPU cores for application server
- Application clustering is not allowed
- Installing database and application server to different logical servers is not allowed

2.4. BASIC LICENSE

Workspace Standard Lite basic license is 6.000 €.

2.5. ANNUAL MAINTENANCE

Obligatory maintenance agreement includes software updates. 20% maintenance fee is calculated of the total license value. For one WS STD Lite basic license the annual maintenance fee is 1.200 €.

2.6. LEASING OFFERING

With our leasing offering, you can avoid upfront fees by combining license costs and maintenance fees to a single monthly payment. To calculate your monthly fee, first calculate the total license cost and the related maintenance fee. Then divide license costs by 30 and maintenance fee by 12 to calculate the monthly leasing fee.

Monthly leasing price for one WS STD Lite basic license including maintenance is 300 €.

ADDRESS

Itälahdenkatu 22 A
00210 Helsinki, FINLAND

PHONE & FAX

+358 – 9 – 25 122 10
+358 – 9 – 25 122 119

INTERNET

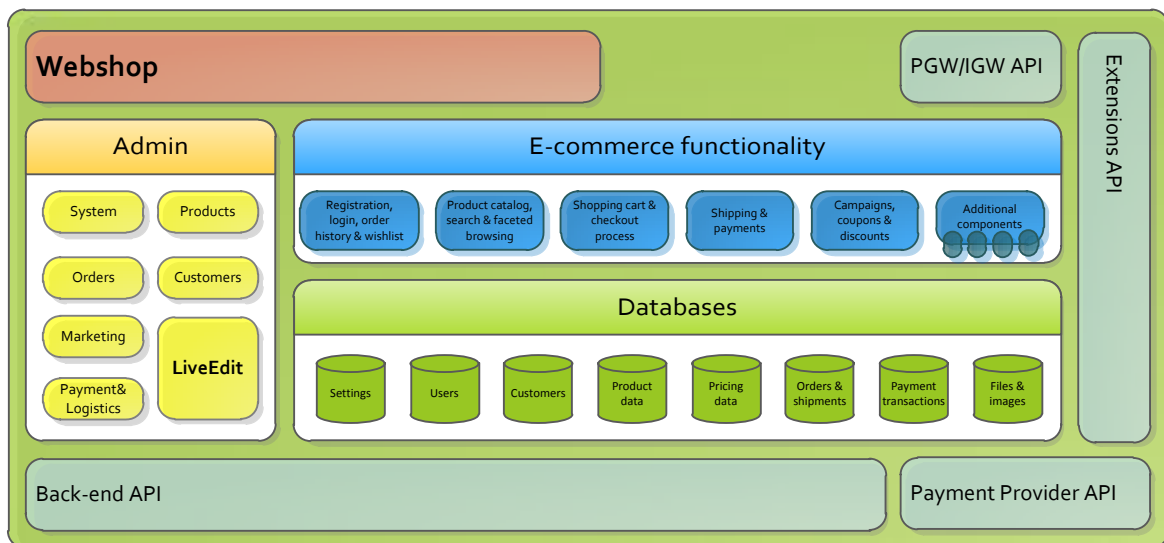
www: [www: www.smilehouse.fi](http://www.smilehouse.fi)
e-mail: info@smilehouse.fi

3. WORKSPACE STANDARD (WS STD)

3.1. OVERVIEW & FEATURES

Workspace Standard (WS STD) is targeted for any SME after a solid e-commerce platform with good integration capabilities and future scalability.

WS STD enables running one stand-alone web shop on a single server. The web shop can function as a product catalog, B-to-C web shop or a B-to-B ordering system. Workspace Standard has all the functionality required for integrated B-to-B and B-to-C solutions. WS STD can also be extended using upgrades and custom extensions.



The one stand-alone web shop supports unlimited number of themes. Themes can be used for example for:

- Theme optimized for mobile browsers and handset specific apps
- Shop-in-shop functionality
- Building separate interface for public web shop and registered customers
- Show product prices and extended product data only to registered customers
- Building separate interfaces for different customer groups
- Own shops for partners and resellers

International commerce is supported in the web shop via themes, multi-language support and international VAT settings.

All web shop features are available enabling implementing world-class e-commerce solutions. Also all admin features are available for the merchant for flexible managing of day-to-day operations, marketing activities and data import/export via CSV-files.

Compared to Standard Lite, Standard adds the following functionality:

- Back-end API for back-end integrations for example to ERP and Financial systems.
- Extensions API to support custom functionality via ready-made extensions provided by Smilehouse.

3.2. INTEGRATIONS & EXTENSIONS

- WS STD does include PGW/IGW API and thus enables WS STD to be used as a payment gateway for an external e-commerce solution.
- WS STD does include Payment Provider API.
- WS STD does include Back-end API for advanced and automatic integrations.
- WS STD does include Extensions API for using custom developed extensions.
- WS STD does not include Front-end API required for Portal integrations.
- WS STD does not include Workspace SDK required to develop custom functionality.

3.3. PLATFORM SUPPORT

Workspace Standard allows using the following databases:

- PostgreSQL
- MySQL

Workspace Standard allows using the following application servers:

- Tomcat
- JBOSS
- Resin

Other restrictions

- Workspace Standard basic license allows using maximum of 4 CPU cores for application server(s)
- Application clustering is not allowed
- Installing database and application server to different logical servers is allowed

3.4. BASIC LICENSE

Workspace Standard basic license is 18.000 €.

3.5. UPGRADE LICENSE

You can upgrade the basic license with these upgrades and options:

Workspace SDK Upgrade	9.000 €
<i>Merchant can implement custom extensions themselves or via 3rd party developer. Extensions API is included in basic license and thus enables using ready-made extensions provided by Smilehouse.</i>	
CPU/Core Upgrade	9.000 €
<i>4 additional CPU's/Cores for server (for example for separate admin/integration server)</i>	
Optional Development License	20% of the license cost
<i>Enables running identical development system in addition to production system. Development environment can be used for development and testing. In addition development environment can also be used in production during software update process to minimize downtime.</i>	

3.6. ANNUAL MAINTENANCE

Obligatory maintenance agreement includes software updates. 20% maintenance fee is calculated of the total license value. For one WS STD basic license the annual maintenance fee is 3.600 €.

3.7. LEASING OFFERING

With our leasing offering, you can avoid upfront fees by combining license costs and maintenance fees to a single monthly payment. To calculate your monthly fee, first calculate the total license cost and the related maintenance fee. Then divide license costs by 30 and maintenance fee by 12 to calculate the monthly leasing fee.

Monthly leasing price for one WS STD basic license including maintenance is 900 €.

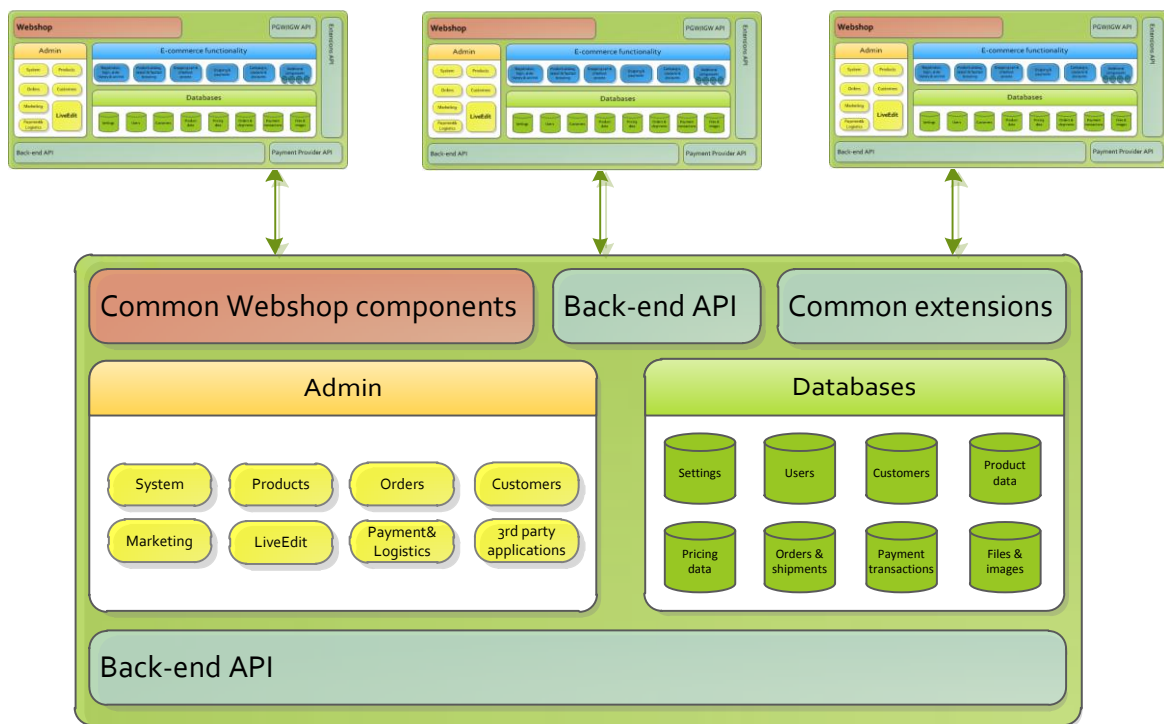
4. WORKSPACE STANDARD MULTISTORE (WS STD MS)

4.1. OVERVIEW & FEATURES

Workspace Standard Multistore (WS STD MS) is targeted for companies with multiple business units and the requirement for multiple e-commerce solutions.

WS STD MS enables running multiple unique Standard Edition stores with the ability to use selected common components and databases in them. This enables companies to build dedicated ecommerce solutions for different business units without the need to build completely separated platforms or hosting environments.

In addition to common components, each store (e-commerce solution) can be separately integrated to different back-end systems. Each store can function as a product catalog, B-to-C web shop or a B-to-B ordering system. Each WS STD can also be extended using custom extensions.



All stores / web shops support unlimited number of themes. Themes can be used for example for:

- Theme optimized for mobile browsers and handset specific apps
- Shop-in-shop functionality
- Building separate interface for public web shop and registered customers
- Show product prices and extended product data only to registered customers
- Building separate interfaces for different customer groups
- Own shops for partners and resellers

International commerce is supported in each store via themes, multi-language support and international VAT settings.

All web shop features are available in each store enabling implementing world-class e-commerce solutions. Also all admin features are available for the merchant for flexible managing of day-to-day operations, marketing activities and data import/export via CSV-files.

Compared to Standard, Standard Multistore adds the following functionality:

- Support for multiple stores / databases
- Support for common components and databases for each store

4.2. INTEGRATIONS & EXTENSIONS

- Each WS STD MS Store does include PGW/IGW API and thus enables each WS STD MS store to be used as a payment gateway for an external e-commerce solution.
- Each WS STD MS Store does include Payment Provider API.
- Each WS STD MS Store does include Back-end API for advanced and automatic integrations.
- Each WS STD MS Store does include Extensions API for using custom developed extensions.
- WS STD MS does not include Front-end API required for Portal integrations.
- WS STD MS does not include Workspace SDK required to develop custom functionality.

4.3. PLATFORM SUPPORT

Workspace Standard allows using the following databases:

- PostgreSQL
- MySQL

Workspace Standard allows using the following application servers:

- Tomcat
- JBOSS
- Resin

Other restrictions

- Workspace Standard basic license allows using maximum of 4 CPU cores for application server(s)
- Application clustering is not allowed
- Installing database and application server to different logical servers is allowed

4.4. BASIC LICENSE

Workspace Standard Multistore basic license is 34.500 €.

Basic License includes 3 Standard stores.

4.5. UPGRADE LICENSE

You can upgrade the basic license with these upgrades and options:

1 additional store Enables running 1 additional store / database in same or other installation.	9.000 €
Workspace SDK Upgrade <i>Merchant can implement custom extensions themselves or via 3rd party developer. Extensions API is included in basic license and thus enables using ready-made extensions provided by Smilehouse.</i>	13.500 €
CPU/Core Upgrade <i>4 additional CPU's/Cores for server (for example for separate admin/integration server)</i>	13.500 €
Optional Development License <i>Enables running identical development system in addition to production system. Development environment can be used for development and testing. In addition development environment can also be used in production during software update process to minimize downtime.</i>	20% of the license cost

4.6. ANNUAL MAINTENANCE

Obligatory maintenance agreement includes software updates. 20% maintenance fee is calculated of the total license value. For one WS STD MS basic license the annual maintenance fee is 6.900 €.

4.7. LEASING OFFERING

With our leasing offering, you can avoid upfront fees by combining license costs and maintenance fees to a single monthly payment. To calculate your monthly fee, first calculate the total license cost and the related maintenance fee. Then divide license costs by 30 and maintenance fee by 12 to calculate the monthly leasing fee.

Monthly leasing price for one WS STD MS basic license including maintenance is 1.725 €.

5. WORKSPACE ENTERPRISE (WS ENT)

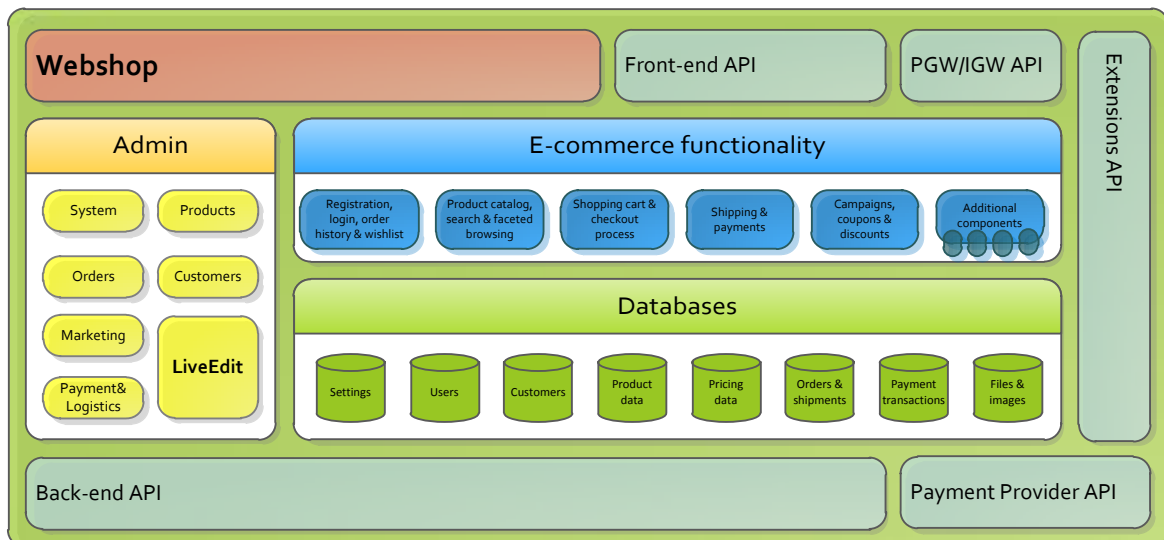
5.1. OVERVIEW & FEATURES

Workspace Enterprise (WS ENT) is targeted for corporations with the requirement for large scale e-commerce solutions to be integrated to their current IT-architecture.

Workspace Enterprise has all the functionality required for integrated B-to-B and B-to-C solutions. It enables running a complete e-commerce solution integrated to both back-end systems and front-end portals.

The e-commerce solution can function as a product catalog, B-to-C web shop or a B-to-B ordering system. WS ENT can also be extended using upgrades and custom extensions.

Via extensive integration API's WS ENT connects to heterogeneous corporate IT-architectures. Support for clustered hosting environments and commercial databases and application servers ensure required scalability and high availability of critical business solutions.



In addition to portal integration, the one stand-alone web shop supports unlimited number of themes. Themes can be used for example for:

- Theme optimized for mobile browsers and handset specific apps
- Shop-in-shop functionality
- Building separate interface for public web shop and registered customers
- Show product prices and extended product data only to registered customers
- Building separate interfaces for different customer groups
- Own shops for partners and resellers

International commerce is supported in the web shop via themes, multi-language support and international VAT settings.

All web shop features are available enabling implementing world-class e-commerce solutions. Also all admin features are available for the merchant for flexible managing of day-to-day operations, marketing activities and data import/export via CSV-files.

Compared to Standard, Enterprise adds the following functionality:

- Support for clustered environments
- Support for commercial databases
- Support for commercial application servers
- Front-end API for Portal integrations
- Workspace SDK for developing custom functionality extensions

5.2. INTEGRATIONS & EXTENSIONS

- WS ENT does include The PGW/IGW API is available and thus enables WS ENT to be used as a payment gateway for an external e-commerce solution.
- WS ENT does include Payment Provider API.
- WS ENT does include Back-end API for advanced and automatic integrations.
- WS ENT does include Extensions API for using custom developed extensions.
- WS ENT does include Front-end API required for Portal integrations.
- WS ENT does include Workspace SDK required to develop custom functionality.

5.3. PLATFORM SUPPORT

Workspace Enterprise allows using the following databases:

- PostgreSQL
- MySQL
- MS SQL
- Oracle

Workspace Enterprise allows using the following application servers:

- Tomcat
- JBOSS
- Resin
- IBM WebSphere
- Oracle AS
- Bea Web logic

Other restrictions

- Workspace Enterprise basic license allows using maximum of 16 CPU cores for application server / server cluster
- Application clustering is allowed
- Installing database and application server to different logical servers is allowed

5.4. ENTERPRISE FOR SAP

In addition to normal Enterprise functionality, Workspace Enterprise for SAP edition includes reusable integration components.

SAP R/3: Integration components mostly access SAP R/3 BAPI with little or no ABAP customizations required. For developing SAP integrations the required BAPI functions are enabled as webservices. This enables developing initial integration prototypes. These integration components are already available:

- Customer info (incl. customer structure and credit limit) [SAP R/3 -> Workspace]
- Product data [SAP R/3 -> Workspace]
- Product data (using PRICAT) [SAP R/3 -> Workspace]
- Real-time customer specific price check [SAP R/3 -> Workspace]
- Real-time stock level check [SAP R/3 -> Workspace]
- Sales orders [Workspace -> SAP R/3]
- Sales orders (using IDOC) [Workspace -> SAP R/3]

SAP ECC 6.0: Integration components access SAP XI using IDoc files through FTP. Also migration tools are available. These integration components are already available:

- Product data [SAP ECC 6.0 -> Workspace]
- Pricing data [SAP ECC 6.0 -> Workspace]
- Sales orders [Workspace -> SAP ECC 6.0]
- Sales order statuses [SAP ECC 6.0 -> Workspace]
- Payment statuses [Workspace -> SAP ECC 6.0]

SAP BI: Reports of sales orders in Workspace are transferred to SAP BI in an EDIFACT derivative file format.

5.5. BASIC LICENSE

Workspace Enterprise basic license is 49.500 €.

5.6. UPGRADE LICENSE

You can upgrade the basic license with these upgrades and options:

CPU/Core Upgrade 24.750 €
16 additional CPU's/Cores for server / server cluster

Optional Development License 20% of the license cost
Enables running identical development system in addition to production system. Development environment can be used for development and testing. In addition development environment can also be used in production during software update process to minimize downtime.

5.7. ANNUAL MAINTENANCE

Obligatory maintenance agreement includes software updates. 20% maintenance fee is calculated of the total license value. For one WS ENT basic license the annual maintenance fee is 9.900 €.

5.8. LEASING OFFERING

With our leasing offering, you can avoid upfront fees by combining license costs and maintenance fees to a single monthly payment. To calculate your monthly fee, first calculate the total license cost and the related maintenance fee. Then divide license costs by 30 and maintenance fee by 12 to calculate the monthly leasing fee.

Monthly leasing price for one WS ENT basic license including maintenance is 2.475 €.

6. WORKSPACE ENTERPRISE MULTISTORE (WS ENT MS)

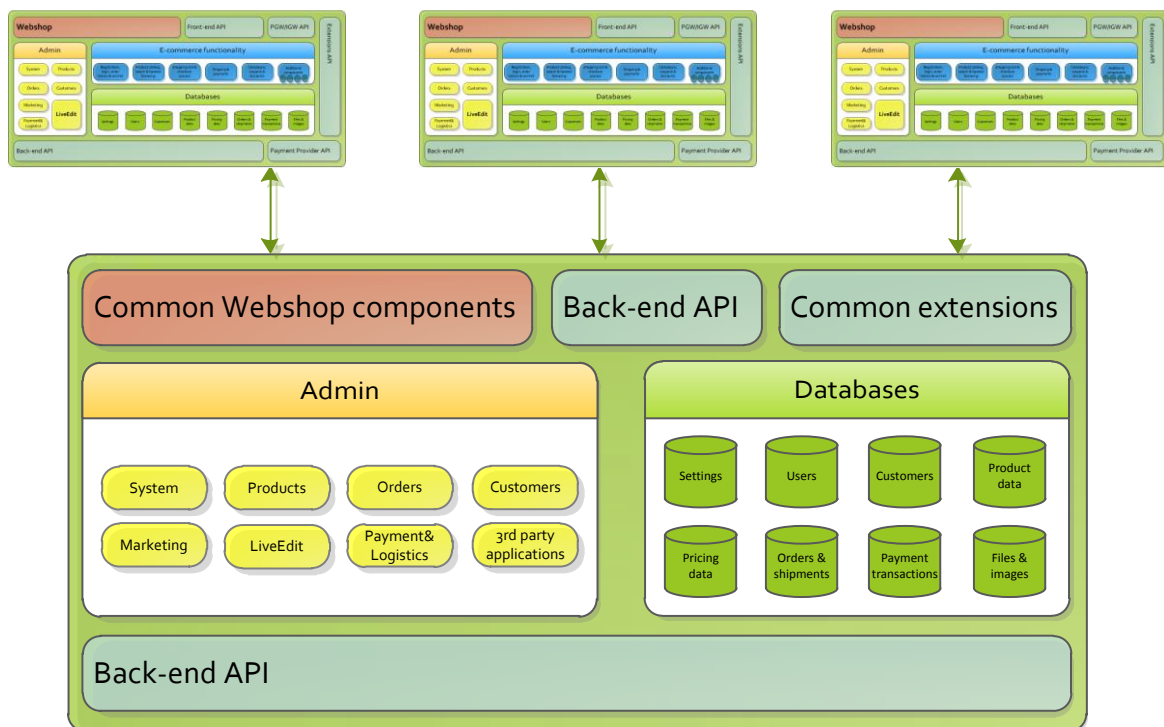
6.1. OVERVIEW & FEATURES

WS ENT MS is targeted for large and/or multinational corporations with the requirement for multiple e-commerce solutions.

WS ENT MS enables running multiple unique Enterprise Edition stores with the ability to use selected common components and databases in them. This enables large enterprise to build dedicated ecommerce solutions for different business units and/or daughter companies without the need to build completely separated platforms or hosting environments.

In addition to common components, each store (e-commerce solution) can be separately integrated to different back-end systems and front-end portals. Each e-commerce solution can function as a product catalog, B-to-C web shop or a B-to-B ordering system. Each WS ENT can also be extended using custom extensions.

Via extensive integration API's it connects to heterogeneous corporate IT-architectures. Support for clustered hosting environments and commercial databases and application servers ensure required scalability and high availability of critical business solutions.



In addition to portal integration, all stores / web shops support unlimited number of themes. Themes can be used for example for:

- Theme optimized for mobile browsers and handset specific apps
- Shop-in-shop functionality
- Building separate interface for public web shop and registered customers
- Show product prices and extended product data only to registered customers
- Building separate interfaces for different customer groups
- Own shops for partners and resellers

International commerce is supported in each store via themes, multi-language support and international VAT settings.

All web shop features are available in each store enabling implementing world-class e-commerce solutions. Also all admin features are available for the merchant for flexible managing of day-to-day operations, marketing activities and data import/export via CSV-files.

Compared to Enterprise, Enterprise Multistore adds the following functionality:

- Support for multiple stores / databases
- Support for common components and databases for each store

6.2. INTEGRATIONS & EXTENSIONS

- Each WS ENT MS Store does include PGW/IGW API and thus enables each WS ENT MS store to be used as a payment gateway for an external e-commerce solution.
- Each WS ENT MS Store does include Payment Provider API.
- Each WS ENT MS Store does include Back-end API for advanced and automatic integrations.
- Each WS ENT MS Store does include Extensions API for using custom developed extensions.
- Each WS ENT MS does include Front-end API required for Portal integrations.
- Each WS ENT MS does include Workspace SDK required to develop custom functionality.

6.3. PLATFORM SUPPORT

Workspace Enterprise MS allows using the following databases:

- PostgreSQL
- MySQL
- MS SQL
- Oracle

Workspace Enterprise MS allows using the following application servers:

- Tomcat
- JBOSS
- Resin
- IBM WebSphere
- Oracle AS
- Bea Web logic

Other restrictions

- Workspace Enterprise basic license MS allows using maximum of 16 CPU cores for application server / server cluster
- Application clustering is allowed
- Installing database and application server to different logical servers is allowed

6.4. ENTERPRISE MS FOR SAP

In addition to normal Enterprise MS functionality, Workspace Enterprise MS for SAP edition includes reusable integration components.

SAP R/3: Integration components mostly access SAP R/3 BAPI with little or no ABAP customizations required. For developing SAP integrations the required BAPI functions are enabled as webservices. This enables developing initial integration prototypes. These integration components are already available:

- Customer info (incl. customer structure and credit limit) [SAP R/3 -> Workspace]
- Product data [SAP R/3 -> Workspace]
- Product data (using PRICAT) [SAP R/3 -> Workspace]
- Real-time customer specific price check [SAP R/3 -> Workspace]
- Real-time stock level check [SAP R/3 -> Workspace]
- Sales orders [Workspace -> SAP R/3]
- Sales orders (using IDOC) [Workspace -> SAP R/3]

SAP ECC 6.0: Integration components access SAP XI using IDoc files through FTP. Also migration tools are available. These integration components are already available:

- Product data [SAP ECC 6.0 -> Workspace]
- Pricing data [SAP ECC 6.0 -> Workspace]
- Sales orders [Workspace -> SAP ECC 6.0]
- Sales order statuses [SAP ECC 6.0 -> Workspace]
- Payment statuses [Workspace -> SAP ECC 6.0]

SAP BI: Reports of sales orders in Workspace are transferred to SAP BI in an EDIFACT derivative file format.

6.5. BASIC LICENSE

Workspace Enterprise Multistore basic license is 97.500 €.

Basic License includes 3 Enterprise stores.

6.6. UPGRADE LICENSE

You can upgrade the basic license with these upgrades and options:

1 additional stores Enables running 1 additional store / database in same or other installation.	24.750 €
CPU/Core Upgrade <i>16 additional CPU's/Cores for server / server cluster.</i>	39.750 €
Optional Development License <i>Enables running identical development system in addition to production system. Development environment can be used for development and testing. In addition development environment can also be used in production during software update process to minimize downtime.</i>	20% of the license cost

6.7. ANNUAL MAINTENANCE

Obligatory maintenance agreement includes software updates 20% maintenance fee is calculated of the total license value. For one WS ENT MS basic license the annual maintenance fee is 19.500 €.

6.8. LEASING OFFERING

With our leasing offering, you can avoid upfront fees by combining license costs and maintenance fees to a single monthly payment. To calculate your monthly fee, first calculate the total license cost and the related maintenance fee. Then divide license costs by 30 and maintenance fee by 12 to calculate the monthly leasing fee.

Monthly leasing price for one WS ENT MS basic license including maintenance is 4.875 €.